

## RESULTS FOR THE HALF YEAR ENDED 31 DECEMBER 2013

### Commentary

#### RESULTS

Headline earnings for the six months to 31 December 2013 increased by 119.4% to R2,4 billion, compared to the same period in the previous financial year. This is due mainly to increased headline earnings of Assmang Limited ("Assmang") for the period, which increased by 104.4% to R4,3 billion compared to the same period in the previous financial year ("the previous period").

Selling prices in US dollars for iron ore exports were on average 13% higher compared to the previous period. Prices for manganese and chrome ores remained consistent during the period, with increases in certain grades of both ore types offsetting decreases in other grades, while prices for manganese alloys were generally lower. Market conditions for all the Group's commodities firmed during the period, with continued demand from Asia and improving demand from Europe and the United States contributing to relatively stable markets. The weaker rand/US dollar exchange rate contributed significantly to Assmang's turnover, which increased by 33.5% over the previous period, resulting in higher commissions earned by the Group.

Assore holds a 50% interest in Assmang, which it controls jointly and which, until the previous accounting period, has been proportionately consolidated. In terms of new International Financial Reporting Standards ("IFRS") effective for the Group from the beginning of the financial year, joint ventures are required to be accounted for on the equity accounting basis and Assore has therefore disclosed its share of Assmang's profit after taxation in its income statement as its "Share of profit from joint venture after taxation" (refer "Accounting policies and basis of preparation" below).

#### SALES VOLUMES

Sales volumes of iron ore were higher for the current period, due to increased sales into the local market from Assmang's Beeshoek Mine on the back of increased local demand. However, export sales volumes from Assmang's Khumani Iron Ore Mine are being restricted due to a lack of plant availability and unreliable water supply by the regional water board, which are being addressed. Steady production from Assmang's Manganese and Chrome divisions enabled the Group to record budgeted export sales volumes for the period, however local sales volumes of manganese ore were lower.

The table below sets out Assmang's sales volumes for the current period:

Metric tons '000	Half year ended		Increase/ (decrease) %
	31 December 2013	31 December 2012	
Iron ore	7 738	7 433	4
Manganese ore*	1 411	1 513	(7)
Manganese alloys*	117	107	9
Charge chrome	17	48	(65)
Chrome ore*	477	483	(1)

\* Excluding intra-group sales to alloy plants.

#### CAPITAL EXPENDITURE

Capital expenditure in Assmang amounted to R1,5 billion (2013: R2,3 billion) for the period. The majority of the capital was spent on replacement and maintenance capital. Major project capital expenditure was undertaken at the Khumani Iron Ore Mine, on the completion of the Wet High Intensity Magnetic Separation ("WHIMS") plant (R131 million) and R199 million on the continuation of the debottlenecking activities (Khumani Optimisation Project). R297 million was spent in Assmang's Manganese Division on infrastructure and feasibility studies for the expansion of the Black Rock Mines' capacity to at least 4 million tons per annum. The site has been established for Assmang's joint venture ferromanganese smelting project in Malaysia and groundwork has commenced. The project, valued at US dollar 328 million, is being undertaken by Sakura Ferralloys SDN.BHD, in which Assmang holds a 54,36% interest. The plant is scheduled to achieve full design production output of approximately 170 000 tons per annum towards the middle of 2016.

#### OUTLOOK

Robust steel production in China and the rest of the world during this reporting period supported the demand for the Group's products and prices were stronger than anticipated. However, the short-term outlook for the Chinese steel industry is clouded by environmental concerns and the gradual transition from an economy based on high fixed domestic investment to a more consumer oriented economy. Nevertheless, the Group expects that world steel production will continue to grow from the record levels of 2013 and thus demand for the Group's products should increase.

However, some concern exists regarding supply side developments in all of the Group's markets. Australian miners exported over 90 million tons of additional iron ore in the 2013 calendar year and a similar increment is expected during this calendar year. Manganese ore producers, particularly in South Africa, continue to ramp up production, while South African chrome ore exports are at record levels and are increasing. The Group's markets are thus finely balanced and its results remain exposed to fluctuations in the rand/US dollar exchange rate, which has already weakened significantly since the start of the new calendar year.

#### DIVIDENDS

The results in the announcement include the final dividend relating to the previous financial year of 350 cents (2012: 300 cents) per share, which was declared on 27 August 2013 and paid to shareholders on 23 September 2013. Based on the increased level of earnings for the period, the Board has declared an interim dividend of 450 cents (2012: 250 cents) per share, which will be paid to shareholders on or about 10 March 2014.

#### ACCOUNTING POLICIES AND BASIS OF PREPARATION

The financial results for the period under review have been prepared under the supervision of Mr CJ Cory, CA(SA) and in accordance with IAS 34 – Interim Financial Reporting and comply with International Financial Reporting Standards ("IFRS"), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, the Listings Requirements of the JSE Limited ("JSE") and the Companies Act No 71 of 2008. In terms of IFRS 11 – Joint Arrangements, joint ventures are required to be accounted for using the equity accounting method. As determined by IFRS 11, Assmang is a joint venture, which up until the end of the

previous financial year was proportionately consolidated. It has therefore been necessary to change the basis on which Assmang is accounted for to the equity accounting method from the beginning of the current period. While there was no impact on the Group results following the change, it did however, have a significant effect on disclosures made in both the consolidated income statement and statement of financial position. The results for the six months ended 31 December 2012 as previously reported have been included in order to illustrate the impact of the adoption of this standard.

In addition to the adoption of IFRS 11, the Group has adopted several new IFRSs and amendments to IFRSs which have not had any significant impact on the results or disclosures of the Group for the period under review.

#### DECLARATION OF INTERIM DIVIDEND

Shareholders are advised that on 11 February 2014, the board of directors ("the Board") declared Interim Dividend Number 114 ("the Dividend"), of 450 cents (2013: 250) per share (gross) for the period ended 31 December 2013.

In terms of paragraph 11.17 of the Listings Requirements of JSE Limited, shareholders are advised of the following with regard to the declaration:

- the Dividend has been declared from retained earnings;
- the local Dividend Tax rate is 15%;
- the Company does not have any Secondary Companies Tax ("STC") credits available to reduce the impact of the Dividend Tax;
- the net local dividend amount is 382,5 cents per share for shareholders liable to pay the Dividend Tax;
- the issued ordinary share capital of Assore is 139 607 000 shares, of which 36 400 000 shares are accounted for as treasury shares in terms of IFRS and are therefore excluded from earnings per share calculations; and
- Assore's Income Tax reference number is 9045/018/84/4.

The salient dates are as follows:

- Last day for trading to qualify and participate in the final dividend: Friday, 28 February 2014
- Trading "ex dividend" commences: Monday, 3 March 2014
- Record date: Friday, 7 March 2014
- Dividend payment date: Monday, 10 March 2014
- Dates (inclusive) between which share certificates may not be dematerialised or rematerialised: Monday, 3 March 2014 to Friday, 7 March 2014

On behalf of the Board

**Desmond Sacco** Chairman      **CJ Cory** Chief Executive Officer      Johannesburg  
 12 February 2014

### Consolidated income statement

	Half year ended		Year ended	
	31 December 2013	31 December 2012	31 December 2012	30 June 2013
	Unaudited	Unaudited	Unaudited	Audited
	R'000	R'000	R'000	R'000
<b>Revenue</b>	<b>1 320 539</b>	988 148	5 980 025	1 964 409
Turnover	736 069	465 151	5 736 898	999 280
Cost of sales	(686 908)	(429 796)	(3 832 783)	(934 228)
Gross profit	49 161	35 355	1 904 115	65 052
Profit on disposal of available-for-sale investments	—	—	—	27 850
Other income	584 469	347 985	461 891	954 318
Other expenses	(214 947)	(205 824)	(716 083)	(447 530)
Finance costs	(29 469)	(52 124)	(60 981)	(91 237)
Profit before taxation and joint venture taxation	389 214	125 392	1 588 942	508 453
Taxation	(108 114)	(67 617)	(482 607)	(171 227)
Profit after taxation, before joint venture share of profit from joint venture, after taxation	281 072	57 775	1 106 335	337 226
Share of profit from joint venture, after taxation	2 151 322	1 048 560	—	3 092 476
<b>Profit for the period</b>	<b>2 432 394</b>	1 106 335	1 106 335	3 429 702
Attributable to:				
Shareholders of the holding company	2 427 312	1 106 240	1 106 240	3 426 978
Non-controlling shareholders	5 082	95	95	2 724
As above	2 432 394	1 106 335	1 106 335	3 429 702
Earnings as above	2 427 312	1 106 240	1 106 240	3 426 978
Profit on disposal (net of tax) on available-for-sale investments	—	—	—	(22 657)
Impairment of non-financial assets	—	—	—	112 262
Loss on disposal of fixed assets	19	109	109	17 240
<b>Headline earnings</b>	<b>2 427 331</b>	1 106 349	1 106 349	3 533 823
Earnings per share (basic and diluted – cents)	2 352	1 072	1 072	3 320
Headline earnings per share (basic and diluted – cents)	2 352	1 072	1 072	3 424
Dividends per share declared in respect of the profit for the period (cents)	450	250	250	600
– Interim	450	250	250	250
– Final	—	—	—	350
Weighted average number of ordinary shares (million)	139,61	139,61	139,61	139,61
Shares in issue	(36,40)	(36,40)	(36,40)	(36,40)
Impact of treasury shares held in trust	103,21	103,21	103,21	103,21

### Consolidated statement of comprehensive income

	Half year ended		Year ended	
	31 December 2013	31 December 2012	31 December 2012	30 June 2013
	Unaudited	Unaudited	Unaudited	Audited
	R'000	restated R'000	reported R'000	restated R'000
<b>Profit for the period (above)</b>	<b>2 432 394</b>	1 106 335	1 106 335	3 429 702
Items that may be reclassified into the income statement dependent on the outcome of a future event:	42 040	24 687	24 687	(11 730)
Reclassification of fair value gain on disposal of available-for-sale investments after taxation	—	—	—	(22 657)
Gain/(loss) on revaluation to market value of available-for-sale investments after taxation	29 845	24 779	24 779	(19 465)
Gain/(loss) on revaluation to market value of available-for-sale investments	39 483	30 640	30 640	(23 928)
Deferred capital gains tax thereon	(9 638)	(5 861)	(5 861)	4 463
Actuarial gains on pension plan after taxation	—	—	—	18 185
Exchange differences on translation of foreign operations	12 195	(92)	(92)	12 207
<b>Total comprehensive income for the period, net of tax</b>	<b>2 474 434</b>	1 131 022	1 131 022	3 417 972
Attributable to:				
Shareholders of the holding company	2 469 358	1 130 972	1 130 972	3 409 266
Non-controlling shareholders	5 076	50	50	8 706
As above	2 474 434	1 131 022	1 131 022	3 417 972

### Consolidated statement of cash flow

	Half year ended		Year ended	
	31 December 2013	31 December 2012	31 December 2012	30 June 2013
	Unaudited	Unaudited	Unaudited	Audited
	R'000	restated R'000	reported R'000	restated R'000
Cash generated from operations	663 821	623 850	1 269 939	—
Cash utilised in investing activities	(198 789)	(21 656)	(24 927)	—
Long term liabilities repaid	—	—	(750 000)	—
Other financing activities	(81 281)	(65 337)	157 405	—
Increase in cash for the period	383 751	536 857	652 417	—
Cash resources at beginning of the period	1 703 746	1 095 192	1 051 329	—
<b>Cash resources per statement of financial position</b>	<b>2 087 497</b>	1 632 049	1 703 746	—

### Consolidated statement of changes in equity

	Half year ended		Year ended	
	31 December 2013	31 December 2012	31 December 2012	30 June 2013
	Unaudited	Unaudited	Unaudited	Audited
	R'000	restated R'000	reported R'000	restated R'000
<b>Share capital, share premium and other reserves</b>	<b>326 837</b>	344 548	344 548	344 548
Balance at beginning of year	326 837	344 548	344 548	344 548
Other comprehensive income/(loss) for the period	43 189	24 732	24 732	(17 711)
Surplus on disposal of available-for-sale investments recognised in profit for the year	—	—	—	(22 657)
Net increase/(decrease) in the market value of available-for-sale investments	29 845	24 779	24 779	(19 465)
Transfer to share-based payment reserve	1 149	—	—	—
Actuarial gains/(losses) on pension plan after taxation	—	—	—	18 185
Foreign currency translation reserve arising on consolidation	12 195	(47)	(47)	6 226
Balance at end of the period	370 026	369 280	369 280	326 837
<b>Treasury shares</b>	<b>(5 051 583)</b>	(5 051 583)	(5 051 583)	(5 051 583)
Balance at end of the period	(5 051 583)	(5 051 583)	(5 051 583)	(5 051 583)
<b>Retained earnings</b>	<b>18 756 125</b>	15 907 437	15 907 436	15 907 437
Balance at beginning of the period – as reported	18 756 125	15 907 437	15 907 436	15 907 437
Change in accounting policy (refer "Accounting policies and basis of preparation")	—	(10 651)	—	(10 651)
Balance at beginning of the period – restated	18 756 125	15 896 786	15 907 436	15 896 786
Profit for the period attributable to shareholders	2 427 312	1 106 240	1 106 240	3 426 978
Ordinary dividends declared (net of dividends on treasury shares)	—	—	—	—
Number 113 at R3,50 per share (2012: R3,00 per share)	(361 225)	(309 623)	(309 622)	(567 640)
Balance at end of the period	20 822 212	16 693 403	16 704 054	18 756 124
<b>Ordinary shareholders' interest</b>	<b>16 140 655</b>	12 011 100	12 021 751	14 031 378
<b>Non-controlling shareholders' interests</b>	<b>128 910</b>	126 858	126 858	126 858
Balance at beginning of period	128 910	126 858	126 858	126 858
Share of total comprehensive income	1 929	(6 349)	(6 349)	2 052
– profit for the period	5 082	95	95	2 724
– other comprehensive income	(6)	(45)	(45)	5 982
Dividends paid to non-controlling shareholders	(3 147)	(6 399)	(6 399)	(6 654)
Balance at end of the period	130 839	120 509	120 509	128 910
<b>Total equity</b>	<b>16 271 494</b>	12 131 609	12 142 260	14 160 288

### Segmental information

R'000	Joint venture mining and beneficiation			Sub-total	Marketing and shipping	Other mining and beneficiation	Corporate and treasury	Eliminations and adjustments*	Consolidated
	Iron ore	Manganese	Chrome						
<b>Half year ended 31 December 2013 – unaudited</b>									
<b>Revenues</b>									
– third party	9 424 567	4 029 343	781 782	14 235 692	1 160 891	155 958	3 690	(14 235 692)	1 320 539
– intra-group	—	—	—	—	1 254 231	181 185	—	(1 435 416)	—
<b>Total revenues</b>	<b>9 424 567</b>	<b>4 029 343</b>	<b>781 782</b>	<b>14 235 692</b>	<b>2 415 122</b>	<b>337 143</b>	<b>3 690</b>	<b>(15 671 108)</b>	<b>1 320 539</b>
<b>Contribution to profit</b>	<b>3 644 079</b>	<b>656 731</b>	<b>36 884</b>	<b>4 337 694</b>	<b>275 702</b>	<b>67 071</b>	<b>(27 411)</b>	<b>(2 220 662)</b>	<b>2 432 394</b>
Half year ended 31 December 2012 – unaudited restated									
<b>Revenues</b>									
– third party	6 179 220	3 510 458	969 972	10 659 650	703 280	281 656	3 212	(10 659 650)	988 148
– intra-group	—	—	—	—	1 074 566	157 300	—	(1 231 866)	—
<b>Total revenues</b>	<b>6 179 220</b>	<b>3 510 458</b>	<b>969 972</b>	<b>10 659 650</b>	<b>1 777 846</b>	<b>438 956</b>	<b>3 212</b>	<b>(11 891 516)</b>	<b>988 148</b>
<b>Contribution to profit</b>	<b>1 731 304</b>	<b>412 271</b>	<b>(21 503)</b>	<b>2 122 072</b>	<b>93 250</b>	<b>(10 827)</b>	<b>(37 123)</b>	<b>(1 061 037)</b>	<b>1 106 335</b>

\*Eliminations and adjustments comprise mainly of the adjustments required to give effect to the requirement of IFRS to equity account the Group's investment in Assmang.

#### Directors:

**Executive:** Desmond Sacco (Chairman), CJ Cory (Chief Executive Officer), AD Stalker (Marketing), BH van Aswegen (Technical and Operations)

**Non-executive:** EM Southey\* (Deputy Chairman and Lead Independent Director), RJ Carpenter, S Mhlarhi\*, WF Urmsom\* \*Independent

**Alternate:** PE Sacco

**Registered office:** Assore House, 15 Fricker Road, Illovo Boulevard, Johannesburg, 2196      **Transfer office:** Computershare Investor Services Proprietary Limited, 70 Marshall Street, Johannesburg, 2001

**Company secretaries:** African