

# INTERIM RESULTS

for the half year ended 31 December 2003

- Increased sales volumes for all products
- Headline earnings decrease by 71,1% to R23,7 million due to stronger exchange rates
- Increased US dollar prices expected for second half

### CONSOLIDATED INCOME STATEMENT

### CONSOLIDATED BALANCE SHEET

### STATEMENT OF CHANGES IN EQUITY

### CONSOLIDATED CASH FLOW STATEMENT

|  | Half year ended   | Half year ended   | Year ended         |
|--|-------------------|-------------------|--------------------|
|  | 31 December       | 31 December       | 30 June            |
|  | 2003              | 2002              | 2003               |
|  | Unaudited         | Unaudited         | Audited            |
|  | R'000             | R'000             | R'000              |
| Turnover   | 854 474           | 855 807           | 1 753 027          |
| Net operating profit   | 72 141            | 146 486           | 240 820            |
| Finance costs  | (27 098)          | (20 411)          | (28 412)           |
| Dividends received   | 1 957             | 2 605             | 5 451              |
| Net profit before taxation   | 47 000            | 128 680           | 217 859            |
| Taxation   | (18 317)          | (44 781)          | (76 414)           |
| Net profit from ordinary<br>operating activities<br>Outside shareholders' share of<br>net profit                           | 28 683<br>(4 882) | 83 899<br>(1 755) | 141 445<br>(5 073) |
| Attributable earnings transferred to statement of changes in equity  | 23 801            | 82 144            | 136 372            |
| Earnings per share (cents) Headline earnings per share (cents)* Dividends per share (cents) Interim dividend declared      | 85,0              | 293,4             | 487,0              |
|  | 84,6              | 292,7             | 482,7              |
| in March 2004/2003  - Final dividend paid in October 2003/2002   | 20                | 25                | 25                 |
|  | 25                | 40                | 25                 |
| *Determination of headline earnings<br>Attributable earnings per income<br>statement as above<br>Net profit on disposal or | 23 801            | 82 144            | 136 372            |
| impairment of assets   | (125)             | (197)             | (1 215)            |
| Headline earnings  | 23 676            | 81 947            | 135 157            |
| Ordinary shares in issue (million)   | 28,0              | 28,0              | 28,0               |
| Net asset value per share (rand)   | 51,5              | 48,7              | 49,8               |
| Capital expenditure (R million)  | 101,5             | 70,0              | 174,4              |
| Capital commitments (R million)  | 189,7             | 383,6             | 171,9              |

|   | At 31 December | At 31 December | At 30 June |
|---|----------------|----------------|------------|
|   | 2003           | 2002           | 2003       |
|   | Unaudited      | Unaudited      | Audited    |
|   | R'000          | R'000          | R'000      |
| ASSETS  |                |                |            |
| Non-current assets  |                |                |            |
| Property, plant, equipment<br>and intangible assets<br>Environmental rehabilitation | 1 116 817      | 990 256        | 1 056 281  |
| trust funds   | 12 884         | 13 341         | 12 547     |
| Listed investments  | 183 304        | 150 349        | 147 152    |
|   | 1 313 005      | 1 153 946      | 1 215 980  |
| Current assets  |                |                |            |
| Inventories   | 558 145        | 548 019        | 469 132    |
| Trade and other receivables   | 324 482        | 320 152        | 358 209    |
| Cash resources  | 133 460        | 82 598         | 96 623     |
|   | 1 016 087      | 950 769        | 923 964    |
| TOTAL ASSETS  | 2 329 092      | 2 104 715      | 2 139 944  |
| EQUITY AND LIABILITIES  |                |                |            |
| Share capital and reserves  |                |                |            |
| Ordinary shareholders' interest<br>Outside shareholders' interest                   | 1 428 137      | 1 351 131      | 1 382 513  |
|   | 13 484         |                |            |
| Share capital and reserves  | 1 441 621      | 1 364 353      | 1 395 214  |
| Non-current liabilities   |                |                |            |
| Deferred taxation   | 227 229        | 185 042        | 198 251    |
| Long-term liabilities   | 35 360         | 33 037         | 34 865     |
|   | 262 589        | 218 079        | 233 116    |
| Current liabilities   |                |                |            |
| Interest bearing  | 424 744        | 415 467        | 308 622    |
| Non-interest bearing  | 200 138        | 106 816        | 202 992    |
|   | 624 882        | 522 283        | 511 614    |
| TOTAL EQUITY AND LIABILITIES  | 2 329 092      | 2 104 715      | 2 139 944  |

|                                      | Half year ended<br>31 December<br>2003<br>Unaudited<br>R'000 | Half year ended<br>31 December<br>2002<br>Unaudited<br>R'000 | Year ended<br>30 June<br>2003<br>Audited<br>R'000 |
|--------------------------------------|--|--|---|
| SHARE CAPITAL AND NON-               |  |  |   |
| DISTRIBUTABLE RESERVES               |  |  |   |
| Balance at beginning of period       | 29 459   | 90 138   | 90 138  |
| Net increase/(decrease) in the       |  |  |   |
| market value of listed investments   | 36 152   | (44 032)   | (59 976)  |
| Deferred taxation on changes in      |  |  |   |
| market value of listed investments   | (5 484)  | 1 623  | 3 954   |
| Foreign currency translation reserve | (1 845)  | (2 424)  | (4 657)   |
| Balance at end of period             | 58 282   | 45 305   | 29 459  |
| DISTRIBUTABLE RESERVES               |  |  |   |
| RETAINED INCOME                      |  |  |   |
| Balance at beginning of period       | 1 353 054  | 1 234 882  | 1 234 882   |
| Attributable earnings for period     | 23 801   | 82 144   | 136 372   |
| Ordinary dividends paid              |  |  |   |
| No. 93 aggregating 25 cents          |  |  |   |
| per share (2002: 40 cents per share) | (7 000)  | (11 200)   | (18 200)  |
| Balance at end of period             | 1 369 855  | 1 305 826  | 1 353 054   |
| PER BALANCE SHEET                    | 1 428 137  | 1 351 131  | 1 382 513   |

|  | Half year ended<br>31 December<br>2003<br>Unaudited<br>R'000 | Half year ended<br>31 December<br>2002<br>Unaudited<br>R'000 | Year ended<br>30 June<br>2003<br>Audited<br>R'000 |
|--|--|--|---|
|  |  |  |   |
| Cash generated from operations         | 22 391   | 21 382   | 257 031   |
| Cash utilised in investing activities  | (101 675)  | (85 195)   | (198 276)   |
| Cash generated by/(utilised in)        |  |  |   |
| financing activities                   | 116 121  | 61 778   | (46 765)  |
| Increase/(decrease) in cash for period | 36 837   | (2 035)  | 11 990  |
| Cash resources at beginning of period  | 96 623   | 84 633   | 84 633  |
| CASH RESOURCES                         |  |  |   |
| PER BALANCE SHEET                      | 133 460  | 82 598   | 96 623  |

# DECLARATION OF INTERIM DIVIDEND

Interim dividend No. 94 of 20 cents per share was declared on Tuesday, 9 March 2004. The last date to trade "cum" dividend in order to participate in the dividend will be Thursday, 1 April 2004. The company's ordinary shares will commence trading "ex" dividend from the commencement of business on Friday, 2 April 2004 and the record date will be Thursday, 8 April 2004. Share certificates may not be dematerialised or rematerialised between Friday, 2 April 2004 and Thursday, 8 April 2004 (inclusive of both days) and the dividend is payable on Tuesday, 13 April 2004.

| On behalf of the board       |                                  |
|------------------------------|----------------------------------|
| Desmond Sacco<br>Chairman    | R J Carpenter<br>Deputy Chairman |
| Johannesburg<br>9 March 2004 |                                  |

# COMMENTARY

In spite of increased tonnages in all the Group's products, earnings for the six months were 71% lower than the corresponding period of the previous year, mainly due to the significantly lower contribution from the Group's 45,7% interest in Assmang Limited ("Assmang"). The results of Assmang for the half year ended 31 December 2003 were published on 20 February 2004 and reflected a 97% decrease in earnings for the period. The decrease in earnings was attributable directly to the stronger Rand exchange rate during the period and both Assore and Assmang issued trading statements in November 2003 to this effect.

Sales tonnages were higher for all products as indicated in the table below and higher US dollar prices were achieved for certain ferro-alloy products during the period. However, the stronger sales performance was unable to counteract the significant strengthening of the Rand which occurred during the period and which has affected most other resource companies operating in South Africa. Most products are priced in US dollars and the average Rand exchange rate realised during the period was R6,98 to the US dollar compared to R10,02 in the corresponding period of the previous year.

This change seriously affected earnings which reduced to R23,8 million (2002: R82,1 million), while commission income, which is based on revenue received, remained relatively constant due to the higher

# Sales volumes

# Half year ended 31 December

|                  | 2003      | 2002      | Volume   |
|------------------|-----------|-----------|----------|
|                  | (tons)    | (tons)    | increase |
| Manganese ore    | 662 867   | 409 443   | 62%      |
| Iron ore         | 2 493 824 | 2 259 433 | 10%      |
| Manganese alloys | 100 489   | 96 908    | 4%       |
| Charge chrome    | 126 860   | 103 641   | 22%      |

# Capital expenditure

Assmang continued its significant capital programme during the period under review, spending R208,1 million (2002: R139,6 million), of which R77,0 million was spent on the new shaft complex at the Nchwaning manganese mine. Production from this shaft is expected to commence during May 2004 and capital expenditure will be substantially completed by December 2004. Planned production levels from the existing and new Nchwaning shaft complex are adequate to satisfy customer demand within current logistical constraints. The cost of the development of the shaft complex is estimated at R690 million.

Current additional enhancement projects at Assmang include the completion of the Nchwaning shaft complex, the construction of an underground mine at Dwarsrivier Chrome Mine to replace the existing opencast mine and the development of additional reserves at the iron ore

# Outlook for the next six months

Demand for the Group's products remains buoyant and tonnages over the balance of the financial year are expected to approximate those of the period under review. US dollar prices for the Group's products are also expected to be higher which, given a stable exchange rate, could result in earnings increasing considerably in the second half. However, shareholders are cautioned that earnings performance will continue to be largely dependent upon Rand exchange rates and, to a lesser extent, upon cost savings achieved by the operating divisions

## Dividends

The results include a final dividend of 25 cents (2002: 40 cents) per share with regard to the previous financial year which was paid on 13 October 2003. With due regard for the lower earnings in the period and the exchange rate uncertainty which could impact upon earnings over the remainder of the year, a reduced interim dividend of 20 cents (2002: 25 cents) per share has been declared, payable to shareholders on 13 April 2004.

# Accounting policies

The results have been prepared in accordance with accounting standards issued by the International Financial Reporting Standards Board and The South African Institute of Chartered Accountants. The accounting standards are consistent with those used previously

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Desmond Sacco (Chairman), R J Carpenter (Deputy Chairman), C J Cory (Financial), P C Crous (Technical)

## Non-executive

R A Chute B M Hawksworth Dr J C van der Hors

J W Lewis (British

# Company secretaries

African Mining and Trust Company Limited

Company registration number: 1950/037394/06 Share code: ASR ISIN: ZAE000017117